

# AS PER YOUR REQUEST

## Federal Suppliers Guide

Please deliver the following 8 Pages

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Attention: ALEX PAPADIMOULIS

Company: INEDO, LLC

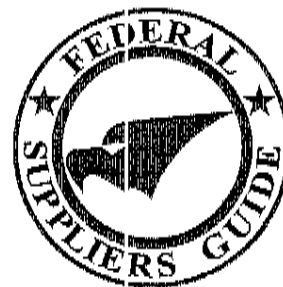
Fax number: 440-290-2558 Date/Time: 01/10/08

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# QUALIFIED

Phone: 800-300-4753

Fax: 813-925-0856



RE:

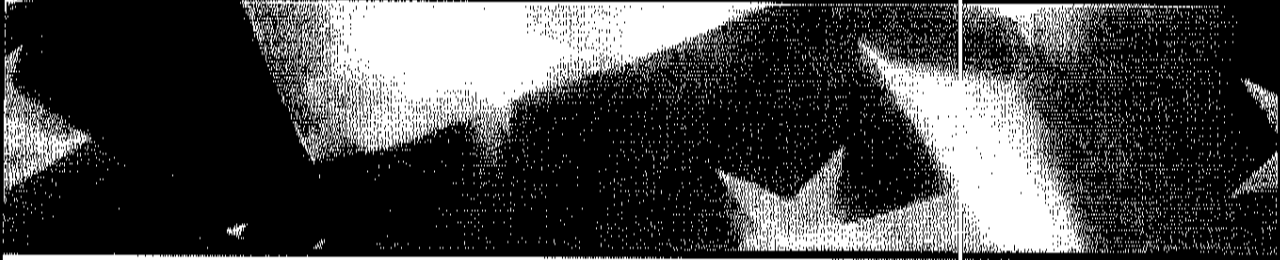
Thank you for your time on the phone. Here is some information on the Guide. My classification specialist will call you TODAY 01/10 between 3-3:30 PM to go over it with you.

I look forward to seeing your company listed.

Thank You: KEVIN L. DONNELLS

Visit our Website! [www.federalssuppliers.com](http://www.federalssuppliers.com)

334 East Lake Rd #223, Palm Harbor, FL 34685



Dun & Bradstreet: 96-6389280

## **Federal Suppliers Guide 50 State Directories**

*Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut,  
Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana,  
Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts,  
Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska,  
Nevada, New Hampshire, New Jersey, New Mexico, New York,  
North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania,  
Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah,  
Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming  
and District of Columbia!*

## **Federal Suppliers Guide 5 Specialty Directories**

*Woman Owned, Veteran Owned, Minority Owned,  
GSA Schedule Holders and Nationwide*

**Consider selling to the U.S. federal government! If you haven't been doing so, then you may be missing out. The federal government now out sources more than \$304 billion a year. Procurement officers are seeking all types of commercial goods and services. Now is the time for you to take advantage of these opportunities!**

### **PRIVACY POLICY**

As part of our business relationship we do not sell or share your company info with outside companies. You are carefully protected by a privacy policy where your company information is strictly confidential and we're serious about maintaining it.

## Program Entry Form

### Federal Suppliers Guide

Overnight Mail and Regular Mail:

334 East Lake Road #223 Palm Harbor, FL 34685-2427

tel 800-300-4753 fax 813-448-9036 or 813-925-0856

www.federalsuppliers.com



The undersigned advertiser hereby purchases on the terms and conditions contained herein and agrees to pay for the listing or listings described below in the Federal Suppliers Guide to be published and distributed to applicable purchasing departments in the advertiser's state(s) under the procurement groups listed below. Advertiser supplied artwork is due by \_\_\_\_\_. If advertiser supplied ads or artwork are not provided by due date, the advertiser hereby agrees to the use of a generic ad in the listing or listings. The listing or listings will run for one full year and may be renewed at the listed rate for an additional one-year period. During the listing, Federal Suppliers Guide will be available to assist the advertiser with questions or issues concerning federal procurement through the Customer Support Center at 1-800-300-4753.

Advertiser \_\_\_\_\_ DBA \_\_\_\_\_

Contact \_\_\_\_\_ Order Date \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_ Web-Site \_\_\_\_\_

Account Executive \_\_\_\_\_

Procurement/Classification Specialist \_\_\_\_\_

### State Directories

States: \_\_\_\_\_

Nationwide

Inset (2 full pages)  Full Page  1/2 Page  1/4 Page  1/8 Page

Subtotal \$ \_\_\_\_\_

### SPECIALTY DIRECTORIES

*Full Page & Inserts Only*

Minority Owned  Woman Owned  Veteran Owned  GSA Schedule Holders

Inset (2 full pages)  Full Page

Subtotal \$ \_\_\_\_\_

### Artwork

Ad Design by FSG Graphics Team

Advertiser Supplied (Free)

Full Color

Subtotal \$ \_\_\_\_\_

### Other

Internet Listing with Hyperlink

Internet Listing

Hard Copy of Directory

Subtotal \$ \_\_\_\_\_

### Procurement Groups

*Please list procurement groups*

Subtotal \$ \_\_\_\_\_

**Grand Total \$ \_\_\_\_\_**

Federal Suppliers Guide shall be relieved of any and all responsibility for errors on print ads submitted by the advertiser. If advertiser is submitting ad materials, advertiser must provide all materials prior to the deadline. Ad copy will remain the same for the duration of the contract. If an advertiser requests an ad change, an additional design charge will be incurred. All print advertising designed and published by Federal Suppliers Guide shall become the sole property of Federal Suppliers Guide and may not be reproduced or reprinted without the express permission of Federal Suppliers Guide. A proof of print ads will not be provided unless requested in writing within 30 days of the date of this agreement. If a proof is provided, changes must be submitted within seven (7) days. If no changes are provided within that time frame, the proof will be deemed acceptable. The advertiser is solely responsible for the content of the advertisement and holds Federal Suppliers Guide harmless from any expenses, costs, claims, demands, or liability whatsoever resulting from the content of the advertisement. Federal Suppliers Guide shall not be responsible for any consequential, special, indirect, or incidental damages, including lost profits whether based in contract, tort, or otherwise. This contract contains the entire agreement of the parties and may not be modified unless in writing, signed by both parties. No representations were made or relied upon by either party unless expressly set forth herein. This advertisement listing agreement may be cancelled by the advertiser upon giving written notice of cancellation given within seventy-two hours from the time of the original order. The advertisement listing is not subject to cancellation by the advertiser after that period. IF PAYMENT IS TO BE MADE BY CREDIT CARD, THIS IS AN EXPRESS AUTHORIZATION FOR THE CHARGES STATED ABOVE BY THE CARDHOLDER. IN THE EVENT THE ADVERTISEMENT LISTING CHARGES ARE NOT PAID WHEN DUE, ADVERTISER AGREES TO PAY FOR ALL FEES, INTEREST AT THE HIGHEST ALLOWABLE RATE AND COSTS INCURRED BY FEDERAL SUPPLIERS GUIDE.

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_



## Offers Your Small Business The Tools For Your Road To Success!



- **Federal Purchasing Directory**

Advertising in front of the largest buying market in the world - the federal government!



- **Customer Support Center**

\* No additional charge



- **EFT (Electronic Funds Transfer Assistance)**

\* No additional charge



- **Internet Listings & Hyperlinks**

\* Optional



- **Assistance in Obtaining GSA Contracts**

\* Optional



- **Distribution List**



- **Professional Graphic & Website Design**

\* Optional

## **Federal Acquisition Regulations 19.502 Total Set-Asides Update – Nov. 22, 2006**

**The primary objective of this program is to absolutely localize spending by identifying small businesses from all purchasing locations (city, county, state, region). In turn, lowering out of area freight charges, expediting product/service to government facilities, increasing local-small business revenue(s), and to offer reasonable payment terms for both government and small businesses.**



**Any Federal expenditure that is now under \$3,000.00 is an open market purchase (paperless procurement). Therefore, the federal procurement officers may pick and choose any business to satisfy purchases under these dollar amounts. By and large, that is the purpose of the Federal Suppliers Guide.**

**Now each purchase of supplies or services that has an anticipated dollar value exceeding \$3,000.00, but not over \$100,000.00 is automatically reserved exclusively for small business, as stated in Federal Acquisition regulations part 19.502 total set-asides.**

## We Distribute The Guide To The Following:

Airports	Homeland Security
All four branches of the US military	Hospitals / Medical Centers
Army National Guard	HUD
Big Businesses	NASA
Coast Guard	National Archives & Record Administration
Colleges	National Park Service
Department of Agriculture	OSHA
Department of Commerce	Prime Contractors
Department of Defense	Prisons
Department of Energy	Public Utilities
Department of Health & Human Services	Secret Service
Department of Justice	Small Business Administration
Department of Interior	Social Security Administration
Department of Labor	Soil Conservation Service
Department of Transportation	T.V.A.
Department of Treasury	Universities
Environmental Protection Agency	USDA
FBI	U.S. Army Corps of Engineers
FDA	U.S. Farm Service Agency
Federal Aviation Administration	U.S. Forest Service
Federal Buildings	U.S. Marshal Service
Federal Communications Commission	U.S. Nuclear Regulatory Commission
FEMA	Veterans Administration
General Services Administration	And Others.....

The above distribution list, including purchasing agents names and numbers, will be made available to program participants upon directory completion.

If there are any other applicable agencies that you would like to identify for the upcoming distribution, please contact our research department at 1-800-300-4753.

## Federal Procurement List

- |  |  |
|--|--|
| 10 Weapons   | 69 Training Aids & Devices                                 |
| 12 Fire Control Equipment                          | 70 Computer Software, Hardware & Supplies                  |
| 13 Ammunition & Explosives                         | 71 Furniture & Office Furniture                            |
| 15 Aircraft & Airframe Structural Components       | 72 Household & Commercial Furnishings & Appliances         |
| 16 Aircraft Components & Accessories               | 73 Food Preparation & Service Equipment                    |
| 17 Aircraft Launching, Landing & Gnd. Hdlg. Equip. | 74 Office Machines & Related Equipment                     |
| 19 Ships, Small Craft, Pontoons & Floating Docks   | 75 Office Supplies & Devices                               |
| 20 Ship & Marine Equipment                         | 76 Books, Maps & Other Publications                        |
| 22 Railway Equipment                               | 77 Musical Instruments, Radios, & Televisions              |
| 23 Motor Vehicles, Trailers & Cycles               | 78 Recreational & Athletic Equipment                       |
| 24 Tractors  | 79 Cleaning Equipment & Supplies                           |
| 25 Vehicular Equipment Components                  | 80 Brushes, Paints, Sealers, & Adhesives                   |
| 26 Tires & Tubes                                   | 81 Containers, Packaging & Packing Supplies                |
| 28 Engines, Turbines, & Components                 | 83 Textiles, Leathers, Furs, Notions, Yarn, Tents, & Flags |
| 29 Engine Accessories                              | 84 Clothing & Individual Equipment                         |
| 30 Mechanical Power Transmission Equipment         | 85 Toiletries  |
| 31 Bearings  | 87 Agriculture Supplies                                    |
| 32 Woodworking Machinery & Equipment               | 88 Live Animals  |
| 34 Metalworking Machinery                          | 89 Subsistence   |
| 35 Service & Trade Equipment                       | 91 Fuels, Lubricants, Oils & Waxes                         |
| 36 Special Industry Machinery                      | 93 Nonmetallic Fabricated Materials                        |
| 37 Agricultural Machinery & Equipment              | 94 Nonmetallic Crude Materials                             |
| 38 Construction, Mining & Excavating Equipment     | 95 Metal Bars, Sheets & Shapes                             |
| 39 Materials Handling Equipment                    | 96 Ores, Minerals & Their Primary Products                 |
| 40 Rope, Cable, Chain & Fittings                   | 99 Advertising Specialties, Awards, Signs, & Misc.         |
| 41 Refrigeration & Air Conditioning Equipment      |  |
| 42 Fire Fighting, Safety & Rescue Equipment        | A Research & Development                                   |
| 43 Pumps & Compressors                             | B Special Studies & Analysis                               |
| 44 Furnace, Steam Plant & Drying Equipment         | C Architect & Engineering Services                         |
| 45 Plumbing, Heating & Sanitation Equipment        | D ADP & Telecommunication Services                         |
| 46 Water Purification & Sewage Treatment Equipment | E Purchase of Structures & Facilities                      |
| 47 Pipe, Tube, Hose, & Fittings                    | F Natural Resources & Conservation Services                |
| 48 Valves  | G Social Services  |
| 49 Maintenance & Repair Shop Equipment             | H Quality Control, Testing & Inspection Services           |
| 50 Hydraulics                                      | J Maintaining, Repairing or Rebuilding of Equipment        |
| 51 Hand Tools                                      | K Modification of Equipment                                |
| 52 Measuring Tools                                 | L Technical Representative Services                        |
| 53 Hardware & Abrasives                            | M Operation Of Government Owned Facilities                 |
| 54 Prefabricated Structures & Scaffolding          | N Installation of Equipment                                |
| 55 Lumber, Millwork, Plywood & Veneer              | P Salvage Services   |
| 56 Construction & Building Materials               | Q Medical Services   |
| 58 Comm., Detection & Coherent Radiation Equipment | R Professional, Administrative & Support Services          |
| 59 Electrical & Electronic Equipment & Components  | S Utilities, Janitorial, & Landscaping Services            |
| 60 Fiber Optics, Mats, Components & Accessories    | T Printing, Publishing & Screen Printing Services          |
| 61 Electric Wire, Power, & Distribution Equipment  | U Education & Training Services                            |
| 62 Lighting Fixtures & Lamps                       | V Travel, Transportation & Relocation Services             |
| 63 Alarm, Signal & Detection Systems               | W Lease or Rental of Equipment                             |
| 65 Drugs, Medical, Dental, & Veterinary Equipment  | X Lease or Rental of Facilities                            |
| 66 Instruments & Lab Equipment                     | Y Construction of Structures & Facilities                  |
| 67 Photographic Equipment                          | Z Manufacturing  |
| 68 Chemicals & Chemical Products                   |  |

The above product information, (i.e. Group #'s, Letters and Titles), is listed as a general description. Other specific sub-categories are classified within the product/service headings. Purchases will be made from the information that your ad copy will provide.

# Federal Suppliers Guide

## Pricing Sheet



### State Directories

All 50 States and Washington DC

Advertisement Size	First State Directory	Additional State Directories
Insert (2 Full Pages)	\$2,500.00	\$200.00 ea.
Full Page	\$1,500.00	\$175.00 ea.
Half Page	\$1,200.00	\$150.00 ea.
Quarter Page	\$900.00	\$140.00 ea.
Eighth Page	\$600.00	\$125.00 ea.

### Specialty Directories

Minority Owned

Woman Owned

Veteran Owned

GSA Schedule Holders

Advertisement Size	First Specialty Directory	Additional Specialty Directories
Insert (2 Full Pages)	\$4,500.00	\$800.00 ea.
Full Page	\$2,500.00	\$500.00 ea.

### Artwork

Insert (2 full pages)	\$250.00
Full Page	\$150.00
Half Page	\$125.00
Quarter Page	\$100.00
Eighth Page	\$75.00
Customer Supplied	\$0
Full Color	\$150.00

### Other

Internet Listing with Hyperlink	\$250.00
Internet Listing	\$150.00
Hard Copy of Directory	\$99.00

### Procurement Groups

Item	Price
1st Procurement Group	\$0
Additional Procurement Groups	\$125.00 each

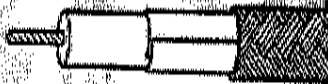


ELECTRIC WIRE, POWER &amp; DISTRIBUTION EQUIPMENT

GROUP 61

# DELCO WIRE & CABLE

**Over 12 years  
in business!**



Proud Member of the  
Federal Suppliers Guide

**Delco Wire and Cable** has been in the business of selling wire and cable since 1974. Our product line has changed throughout the years to match what the market dictates.

Some of our products include the following:

- Airport Lighting Cable
- Central Office Product Cables
- Telephone and Switchboard
- AES/EBU Digital Audio Cables
- HDTV Coaxial Cable
- Microphone Cable
- XLR Connectors and Panels
- Speaker Cable
- Audio and Video Jack Panels and Connectors
- Rack, Cabinets and Accessories
- BNC, F, TNC, N and Other Coaxial Connectors
- Fire Alarm and Security Cable
- Hookup Wire
- Milspec and Wire Cable

**DUNS #879295228**

**Cage Code 08BR5**

**499 Douglas Rd. East  
Oldsmar, FL 34677**

*"Please Feel Free to Email Me For References"*

**Email: [ray@delcowire.com](mailto:ray@delcowire.com)**